

**INVITING
AN
EXPRESSION OF INTEREST
FOR
SETTING UP
AN
INDUSTRIAL PROJECT
IN
KANNUR, KERALA**

INVITING EXPRESSION OF INTEREST (EOI) FOR DEVELOPMENT OF INDUSTRIAL PARK / PROJECT AT KANNUR

Kerala Industrial Infrastructure Development Corporation (KINFRA) is a statutory body of the Government of Kerala, set up with the objective of accelerating the industrial development of the State, by providing infrastructure facilities for starting industries.

KINFRA has developed 20 Industrial Parks, located across the State, most of which are functional. Some more are in the development stage and several others have been finalized for implementation. Each of these Parks offers comprehensive infrastructure and support services to the allottees/entrepreneurs. One of the unique features of these Parks is that it offers single window clearance facilities to the allottees/entrepreneurs to enable faster implementation of their projects.

KINFRA has acquired 164.22 acres of land in Kannur and now proposes to use this land for developing an industrial park / project.

Location

The land lies in the Kalliassery and Pappinissery villages of Kannur Taluk, Kannur District and is located near Valapattanam, at a distance of about ½ km to the West of the Valappattanam River. The land lies length-wise from East to West. The four boundaries are Valapattanam River on the South, Irinavu River on the West, Valapattanam River, public streams, marshy lands and private paddy lands on the East and houses and compound of rural agriculturists and labourers on the North. Access to the area is through two small pathways, situated on either side of the Northern boundary.

Proposal

KINFRA proposes to allot 164.22 acres of land, as a single plot or in smaller plots (minimum size of 25 acres), near Valapattanam, Kannur, to developers on long lease, for development of industrial parks/projects, with a clause for sub-leasing.

Implementation

To be conceived, designed, financed, implemented, operated and maintained by private developers. The developer shall develop the necessary basic and specific infrastructure facilities in the 164.22 acres, or smaller plots, of land allotted to them.

Invitation

KINFRA invites 'Expression of Interest (EOI)' from interested applicants for the allotment of land within its possession in the above areas for the development of industrial parks / projects. The eligibility criteria and conditions to be fulfilled are given below:

Eligibility criteria

- i) The applicant should be a large industrial house or established firm/company/entrepreneur, based nationally or internationally, with a proven track record in structuring/implementing large industrial/infrastructure development/commercial projects.
- ii) The applicant must have developed and completed at least one industrial/infrastructure/ commercial project of Rs. 100 crores or more during the last five years.
- iii) The applicant should have a minimum tangible net worth of Rs. 200 crores, as per the audited financial results of the preceding financial year.
- iv) The applicant should not have incurred any loss in the previous three financial years.
- v) The applicant must have technical expertise and personnel to undertake and operate / maintain industrial parks / projects.

Conditions

1. The applicant must utilize the specified land only for starting / facilitating non-polluting industrial parks / projects and related activities.
2. The proposed project by the applicant must have a minimum investment of Rs. 100 crores.
3. The applicant should specify and guarantee the minimum number of people who would be given direct employment within the first five years of signing of the lease agreement.
4. The applicant must submit a clear Business Plan (which also indicates the minimum investment & direct employment of the project over a period of 5 years after signing of the lease agreement), along with a Master Plan, showing land utilization pattern, internal roads, buildings and other structures/facilities.
5. In case of joint ventures/consortiums, the lead member (with at least 51% holding) must meet the eligibility criteria.

Selection Process

The selection process for allotment would be of two steps: (1) short listing based on eligibility criteria (2) evaluation of Business / Development Plan and Price Bid of the project (submitted in two-cover system).

Only those applicants, who have satisfied the eligibility criteria, with satisfactory documentary evidence, will be short listed. They would become eligible to receive the 'Request for Proposal' document (which is necessary for submitting the Business / Development Plan and Price Bid) and would be intimated accordingly.

The short listed applicants will then be asked to submit their Business / Development Plan and Price Bid for development of the industrial park / project, along with an Earnest Money Deposit (EMD) of Rs. 1.00 lakh. The selection of the applicant will be done by a Committee, based on the Business / Development Plan, the maximum investment and employment generated by the project and the highest price offered for the land (above the minimum floor price fixed by KINFRA). The selection is subject to approval by the Board of KINFRA.

What the applicant has to do now

Interested applicants can obtain the prescribed 'Expression of Interest (EOI)' format from the address given below, during office hours on all working days from 13th July 2009 to 10th August 2009, or download it from the website: **www.kinfra.com**. They should submit their 'Expression of Interest' in this format, duly filled and signed, with required enclosures, in a sealed envelope super-scribed 'EOI for development of Industrial parks / projects at Kannur', so as to reach the Managing Director, KINFRA, at the address mentioned below, on or before 4 p.m. on 12th August 2009.

KINFRA reserves the right to accept / reject any or all 'Expressions of Interest', without assigning any reasons whatsoever.

MANAGING DIRECTOR

Kerala Industrial Infrastructure Development Corporation (KINFRA)
KINFRA House, T.C. 31/2312, Sasthamangalam
Trivandrum - 695 010

Ph: 0471 – 2726585, 2724773 (F)

10th July 2009

**'EXPRESSION OF INTEREST (EOI)' FOR DEVELOPMENT OF INDUSTRIAL
PARK / PROJECT AT KANNUR**

DETAILS OF THE APPLICANT:

A. Name of firm / company / :
Entrepreneur

Registered office :

Postal address :

Tel./fax./e-mail :

Type of firm/company/ :
Entrepreneur (proprietary,
Partnership, Private Ltd. Co.,
Public Ltd. Co., etc)

Details of proprietor/ :
Partners / directors etc

Details of registration of :
firm / company etc.

Note: Attached certified copies
of relevant documents

Signature of applicant* (with seal)

* by a person having necessary
authorization /power of attorney
to do so on behalf of firm/company

B. DETAILS OF INDUSTRIAL/INFRASTRUCTURE/COMMERCIAL PROJECTS COMPLETED IN LAST FIVE YEARS

Sl.	Name of the project and its details	Location of the project	Value of the completed project	Period of execution and date of completion

Note: Attach documentary proof, without which the above details will not be considered. Attach additional sheets, if required.

Signature of applicant* (with seal)

* by a person having necessary authorization /power of attorney to do so on behalf of firm/company

C. DETAILS OF MINIMUM TANGIBLE NET WORTH OF APPLICANT

(Details of tangible net worth of the applicant, as per the audited financial results of the preceding financial year, to be provided)

Sl.	Financial year	Tangible net worth ** (Rs. in crores)

Certification by the Statutory Auditors

This is to certify that (name of the applicant) has a tangible net worth of Rs. as per the audited financial results for the year, as mentioned above.

Name of the auditors / auditing firm:

Name of authorized signatory:

Designation:

Signature of the authorized signatory:

Membership No:

Seal of the auditors / auditing firm:

** certified copy of balance sheet and profit and loss statement to be attached

Signature of applicant * (with seal)

* by a person having necessary authorization /power of attorney to do so on behalf of firm/company

D. DETAILS OF STAFF AVAILABLE WITH THE APPLICANT TO UNDERTAKE AND OPERATE / MAINTAIN INDUSTRIAL PARK / PROJECT

Sl.	Staff	Qualification	Experience in years	Nature of experience
1.				
2.				
3.				
4.				
5.				

Note: Enclose bio-data of persons, with details of experience etc. Attach additional sheets, if required.

**E. PROFIT AFTER TAX STATEMENT OF THE LAST THREE FINANCIAL YEARS
CERTIFIED BY THE STATUTORY AUDITOR**

(Profit after tax statement of the applicant for the last three financial years to be provided, duly certified by the statutory auditor)

Sl.	Financial year	Annual revenue (Rs. in crores)	Profit after tax (Rs. in crores)
1			
2			
3			

Certification by the Statutory Auditors

This is to certify that (name of the applicant) has earned profit after tax for the corresponding years, as mentioned above.

Name of the auditors / auditing firm:

Name of authorized signatory:

Designation:

Signature of the authorized signatory:

Seal of the auditors / auditing firm:

Signature of applicant * (with seal)

* by a person having necessary
authorization /power of attorney
to do so on behalf of firm/company